

## Dinky Doc: ebooks

### Front cover

H1: summarise the asset  
H2: core takeaway message

### Section 1

Executive summary  
Contents

### Section 2

Context  
Problem/opportunity

### Section 3

Anticipated outcome – your  
promise of the 'ideal' world

### Section 4

Solution overview.

🧺 Think elevator pitch: who, what, when, where, why, how

### Sections 5 – 7(ish)

Focus each subsequent section on a specific element of the main topic.

For example, if the main theme is '*data analytics*', subsequent sections could focus on '*data silos and the inherent risks with unstructured data*', '*integration and the need to connect the dots between disparate systems*', and '*how to balance the need to manage data as both a risk and an asset*'.

Within each section frame it with:

- 🧺 The business impact.
- 🧺 How the audience may have tried to address the problem in the past – and why it's not worked.
- 🧺 What you are proposing, and why it works with evidence.

### Section 8

Conclusion.

🧺 Summarise outcomes,  
state next steps, include  
links to useful information.

### Section 9

Call-to-action.

